

IMPax WORLD LEGACY PLAN – Definitions

Quick Start Bonus – A bonus of 15-20% paid on the personal qualifying volume (PQV) of your personally enrolled Customers, Associates, Representatives and above. Quick Start Bonuses are also paid on the PQV of downline Customers, Associates, Representatives and above (5-10%, 2-4 levels, see The Legacy Plan). Quick Start Bonuses are paid during the Enroller Period only. Qualification is based on one's title and on one's previous month's PQV. Each new Customer, Associate, Representative and above begins their own personal Enroller Period in the month they make their first purchase.

Enroller Period – The remainder of the calendar month in which a new Customer, Associate, or Representative makes their first purchase of consumable product from IMPax WORLD, plus the entire calendar month that follows (31-60 days).

Power Bonus – The bonus earned by qualified members on their personally enrolled Representatives who have enrolled 3 Auto-ship Customers with Power Packs within the Representative's enroller period. Please refer to the Legacy Plan for bonus amounts.

Customer Bonus – The bonus paid to qualified members who have enrolled at least 3 auto-ship customers with 1 Power Pack each, during the enroller period. Half the bonus is paid once all 3 customers have received their first auto-ship. The balance is paid once all three customers have received their 2nd consecutive auto-ship. Please refer to the Legacy Plan for bonus amounts.

Wholesale Profit Bonus – The Wholesale Profit Bonus is the difference between the Customer's discount and the qualifying member's discount paid to the member who enrolled the Customer. Up to 20% Wholesale Profit Bonus* is paid to members on all customers! The Wholesale Profit Bonus is a long term bonus that continues beyond the enroller period. There is no time limitation for this bonus.

Retail Profit Bonus – Retail profit of up to 30% is paid to enroller on all Retail Customer purchases.

Royalty Period – The Royalty Period immediately follows the enroller period and has no time limitation. See Legacy plan for royalty payout schedule.

Royalty Income - An override of 3-8% (see chart) paid monthly on the Group Qualifying Volume (GQV) of all the Customers, Associates and above within ones pay level. Paid with compression. See chart for qualification requirements.

ASPQV Auto-ship Personal Qualifying Volume – ASPQV is the commissionable value of the consumable products automatically shipped to a Customer, Representative or above on a pre-arranged date each month. Payment is made by pre-authorized check plan or credit card. Special discounts apply. ASPQV of \$120 is required for most monthly commission qualifications.

GQV Group Qualifying Volume – GQV is the commissionable value of consumable products purchased by you and all your down-line Customers, Associates and above within your pay level.

QSV- Quick Start Volume – QSV is the volume earned by a qualified member during the Enroller Period. This volume determines the Quick Start Bonus payouts.

Member Business Guide – Available on the website at: www.impaxworld.com in "Member Resources".

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